

RAZI UR REHMAN

AI Automation Engineer | AI Voice Agents & LLM Systems | GoHighLevel Expert

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PROFESSIONAL SUMMARY

AI automation engineer with 4+ years building production LLM pipelines, AI voice agents, and CRM automation systems for US and UK clients. Most recently engineered the AI-to-CRM platform layer at Land AI, a US AI lead-generation startup: 46+ GoHighLevel sub-accounts and a 1.49M+ record PostgreSQL datastore, with serverless edge functions routing LLM-qualified leads end to end. Built DDAL, a three-service multi-agent AI platform on the Agno framework (React, Node.js, Django) with persistent shared agent memory and Stripe-metered usage. Top Rated on Upwork: 100% Job Success Rate across 27 jobs, 708+ tracked hours, 21 five-star reviews, nearly \$20,000 earned.

TECHNICAL SKILLS

AI & LLM Engineering: OpenAI GPT API | LLM function calling and tool use | prompt engineering | multi-agent systems (Agno framework) | persistent agent memory | LLM-based data extraction | streaming responses (SSE) | Google Gemini API

AI Voice Agents & Chatbots: Retell AI | Vapi | GHL Conversation AI | post-call webhooks | AI chatbots (Web / SMS / Meta DMs)

Automation & CRM: GoHighLevel (Snapshots, SaaS Mode, A2P 10DLC, Custom Objects, Smart Lists, Workflows, Pipelines, Funnels) | Make | n8n | Zapier | Twilio

Languages & Frameworks: Python | TypeScript | JavaScript | React.js | Next.js | Node.js (Express) | Django

Backend & Data: PostgreSQL | Supabase | REST APIs | webhooks (HMAC verification) | serverless edge functions | Stripe billing | JWT / OAuth 2.0

Tools: Git / GitHub | Vercel | Claude Code

PROFESSIONAL EXPERIENCE

AI Automations Developer | Feb 2026 - Sep 2026

Land AI | US AI Lead-Generation Startup (Real Estate) | Remote

- Engineered production systems across 46+ active GoHighLevel sub-accounts, owning lead capture, AI processing, CRM routing, and reporting end to end.
- Operated a Supabase / PostgreSQL production database of 1.49M+ records: schema design, query optimization, and AI-to-CRM data pipelines.
- Built serverless edge functions orchestrating LLM-qualified lead flow across the multi-tenant fleet, with HMAC-verified webhooks and automated routing into the correct pipeline stage, zero manual touch.
- Built and maintained the client-facing Next.js + TypeScript frontend in production, including Stripe billing integration and authenticated dashboards.
- Used Claude daily as an engineering tool for data pipelines, automation builds, and reporting.

Lead CRM Strategist & Automations Engineer | Aug 2025 - Feb 2026

8 Figure Agency (8FOS) | US B2B Agency Operations Consultancy | Remote

- Lead CRM engineer for operating systems serving 1,000+ active agencies and 300+ 7-figure clients generating \$200M+ in client revenue.
- Engineered inbound AI voice agents on Retell AI and Vapi for lead qualification and live GHL calendar booking, plus AI chatbots for web, SMS, and Facebook / Instagram DMs.
- Built and deployed GoHighLevel snapshots, SaaS mode configurations, white-label portals, custom objects, A2P 10DLC registrations, and Conversation AI booking flows.
- Architected cross-platform automations across n8n, Make, Zapier, OpenAI, Twilio, Stripe, Notion, and Slack, with direct API integrations for non-standard logic.
- Wrote custom Python and JavaScript for workflows GHL could not handle natively: webhooks, custom widgets, and white-label portal components.

Independent AI Automation & Full-Stack Developer | Aug 2024 - Present

Freelance via Upwork | US, UK, and EU Clients | Remote

- Top Rated with a 100% Job Success Rate: 27 jobs, 708+ tracked hours, 21 five-star reviews, and nearly \$20,000 earned.
- Largest engagement: \$8,000+ multi-month GoHighLevel account management retainer (533 billable hours) for a US agency client.
- Built an inbound AI voice agent on Retell AI wired to GHL calendars through custom functions (availability checks, live booking), with post-call summaries logged to contact records.
- Delivered 20+ end-to-end builds across wellness, healthcare, coaching, real estate, home services, and e-commerce: complete GHL CRM systems, React.js / Next.js frontends, Stripe subscription funnels, and full CRM migrations.

React Developer (Intern) | Jun 2024 - Oct 2024

NESCOM | Islamabad, Pakistan

- Built internal React.js dashboards and UI components for engineering data visualization, working with senior engineers on component architecture and REST API integration.

Web Developer (Intern) | May 2023 - Aug 2023

National Incubation Center for Aerospace Technologies (NICAT) | Rawalpindi, Pakistan

- Developed responsive web interfaces for internal tools using HTML, CSS, and JavaScript.

Web Developer (Intern) | May 2022 - Aug 2022

Eziline Software House | Rawalpindi, Pakistan

- Front-end development for client web projects with hands-on Git version control and agile team workflows.

KEY PROJECTS

- **DDAI, multi-agent AI workspace** (github.com/razi03/DDAI). Three-service platform: React frontend, Node.js / Express API, and a Django / DRF service running the Agno agent framework. Users build teams of AI agents with custom roles, tones, and models; persistent long-term memory shared across agents in PostgreSQL; multi-agent team chat merging several agents' answers into one response; LLM-based memory extraction; streaming chat; token-metered usage billed through Stripe; 29-test automated suite (Vitest + pytest). Final-year Computer Science project.
- **Multi-tenant AI voice agent system** (Retell AI, Supabase, GoHighLevel). 24/7 inbound call answering with dynamic per-client prompt variables, post-call webhooks writing structured call data into the CRM, and automated reconnect and follow-up flows.
- **Production quiz funnel and subscription system** (React, GoHighLevel, Stripe). Custom React quiz funnel for a UK wellness client with three product tiers, full subscription management, and cancellation / refund flows. Ongoing engagement since Dec 2024.
- **GHL Snapshot Library** Production GoHighLevel snapshots covering funnels, CRM pipelines, smart-list segmentation, and Make API integrations for contact deduplication and lead routing.

EDUCATION & CERTIFICATIONS

BSc Computer Science | 2021 - 2026 | Sir Syed CASE Institute of Technology, Islamabad

IBM Certified JavaScript Full-Stack Developer | Coursera / IBM | 12-course specialization